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WASHINGTON, D.C.

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# DET TOP THE MODORTATION **BEFORE THE** U.S. DEPARTMENT OF TRANSPORTATION (3) FROM 10 G.5 OFFICE OF THE SECRETARY

Notice of

SUNRISE AIRLINES, INC., d/b/a FLAIR AIRLINES

of intent to resume operations under 14 CFR 204.7

DOCKET NO. OST-2001-8695

### FIFTEENTH SUPPLEMENT TO **APPLICATION OF SUNRISE AIRLINES, INC.**

Communications with respect to this document should be sent to:

Scott L. Williams President and General Manager Sunrise Airlines, Inc. 5858 S. Semoran Blvd. Building C Orlando, Florida 32822

Tel.: (407) 381-9877 Facsimile: (407) 381-9896

John E. Gillick, Esq. PILLSBURY WINTHROP LLP 1133 Connecticut Avenue, N.W. Suite 1200 Washington, D.C. 20036 Tel.: (202) 775-9800 Facsimile: (202) 833-8491

DATED: September 23, 2002

# BEFORE THE U.S. DEPARTMENT OF TRANSPORTATION OFFICE OF THE SECRETARY WASHINGTON, D.C.

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Notice of

SUNRISE AIRLINES, INC., d/b/a FLAIR AIRLINES

of intent to resume operations under 14 CFR 204.7

DOCKET NO. OST-2001-8695

# FIFTEENTH SUPPLEMENT TO APPLICATION OF SUNRISE AIRLINES, INC.

By letter dated August 30, 2002, the Department has requested additional and/or clarifying information with respect to the materials provided by Sunrise Airlines, Inc. d/b/a FLAIR ("Sunrise") in its Fourteenth Supplement on August 9, 2002. Sunrise hereby responds to that request, and urges that the Department determine that Sunrise is fit, willing and able to resume operations as a commuter air carrier.

Responses to Request for Additional Information in Part A of the Department's August 9, 2002 letter

- 1. As of September 16, 2002, 34.9 percent of the stock in Florida Air Holdings, Inc.

  ("FAH") is held by fifty-three shareholders, other than Mr. Hilliard (or affiliated entity)
  and Mr. and Mrs. Williams. All of these shareholders are U.S. citizens.
- 2. Mr. James Williams is currently serving as Chairman and CEO of FAH, Sunrise, Discover Air, Inc. ("Discover Air") and the Airline Training Academy. He has held those positions with Airline Training Academy and Discover Air since 1997. He has held the

position of CEO of FAH since June 2002 and was made Chairman of FAH in August 2002. He has been and is expected to continue to spend approximately 25% of his time on Airline Training Academy and 75% on the other three companies.

Mr. Scott Williams is currently serving as President of FAH, Sunrise and Discover Air. He has held that position with Discover Air since 1997 and FAH since May 2002. He has held that position with Sunrise since August. He has been Vice President-Operations/General Manager of Airline Training Academy since 1996. He has been and is expected to continue to spend 25% of his time on Airline Training Academy and 75% on the other three companies.

- 3. With respect to Mr. Holtzapple:
  - Mr. Holtzapple is serving and will continue to serve as Chief Financial Officer for FAH, Sunrise and Discover Air.
  - b. The outstanding tax lien for \$12,500 was improperly assessed against Mr. Holtzapple and is being expunged. See Exhibit A (Letter from the State of New Jersey dated August 29, 2002). The other two liens, which have been satisfied, are a result of Mr. Holtzapple signing payroll tax returns and the funds to pay the taxes being diverted from the company by the president of the company.

To prevent an occurrence of federal and state tax liens, Sunrise and Discover Air use a payroll processing company that drafts Sunrise and Discover Air bank accounts for the payroll taxes at the same time the pay to the employees is drafted. The companies never have an unfunded tax liability. Additionally, the individual that diverted the funds resulting in the tax liens is not associated with FAH, Sunrise or Discover Air.

- 4. With respect to Mr. Coudray:
  - a. Mr. Coudray became Chief Pilot of Discover Air in January 2002 and resigned that position in August 2002. Mr. Tommy Barraza became Chief Pilot for Discover Air in August 2002. Mr. Barraza's resume and completed DOT questionnaire are attached as Exhibit B.
  - b. Mr. Coudray has not been a Simulator Instructor for the Airline Training Academy since 1998. The only position he holds today is that of Chief Pilot for Sunrise.
- Messrs. Coudray and Helterbran meet the requirements of Parts 119 and 121 of the Federal Aviation Regulations for their respective positions with Sunrise. As noted above, Mr. Coudray is no longer affiliated with Discover Air or the Airline Training Academy. The FAA has approved Mr. Coudray to serve as Chief Pilot for Sunrise.
- 6. Craig Sanderson, Director of Operations, Larry Martin, Director of Maintenance, and Bret Richards, Chief Inspector, have relocated to the Orlando, Florida office effective September 3, 2002. See the attached letters from those individuals (Exhibit C).
- 7. Sunrise began providing sub-service for Discover Air in August 2002. It operates approximately four flights per week.
- 8. An accounting of expenses for Sunrise from November 1, 2001 to July 31, 2002 is attached as Exhibit D.
- 9. A balance sheet for Sunrise as of July 31, 2002 is attached as Exhibit E.
- 10. Mr. Holtzapple prepared the financial statements included in Exhibit C of the Fourteenth Supplement. He is the Chief Financial Officer for FAH, Sunrise and Discover Air. He has a BS degree in accounting and an MBA degree in finance. He worked eight years as

a CPA for a large national public accounting firm and has held CFO positions for numer-

ous years. The Department was previously provided with a copy of his resume (Thir-

teenth Supplement). The statements were prepared in accordance with Generally Ac-

cepted Accounting Principles.

11. The \$1.0 million was provided by Mr. Hilliard through an entity affiliated with him. The

bank statement for the period ended July 31, 2002 is attached.

12. FAH fundraising activities are ongoing. As set forth in Exhibit D to the Fourteenth Sup-

plement, a total of 22,853 shares of stock had been issued as of May 8, 2002, an addi-

tional 2,022 shares had been sold from May 9 to July 15, 2002, and 8,125 remain for sale

in the private placement. In addition and as noted above, an additional \$1.0 million has

been provided by Mr. Hilliard through an entity affiliated with him.

13. The personal financial statement and related affidavit of Mr. Hilliard as of August 31,

2002 is attached as Exhibit F.

14. Responses to the request for additional information on exhibits for which confidential

treatment has been granted are set forth in Exhibit G.

WHEREFORE, for the foregoing reasons, Sunrise Airlines, Inc. respectfully re-

quests that the Department find that Sunrise is fit, willing and able to resume scheduled passen-

ger air transportation operations as a commuter air carrier.

Scott L. Williams

President and General Manager

Sunrise Airlines, Inc.

September 20, 2002

#### **CERTIFICATION**

Pursuant to Title 18 United States Code Section 1001, I, Scott L. Williams, President of Sunrise Airlines, Inc., in my individual capacity and as the authorized representative of the applicant, have not in any manner knowingly and willfully falsified, concealed or failed to disclose any material fact or made any false, fictitious, or fraudulent statement or knowingly used any documents which contain such statements in connection with the preparation, filing or prosecution of the response. I understand that an individual who is found to have violated the provisions of 18 U.S.C. Section 1001 shall be fined or imprisoned not more than five years, or both.

Scott L. Williams

# Certificate of Service

I hereby certify that I have this date caused to be served a copy of the foregoing Fifteenth Supplement to the Application of Sunrise Airlines, Inc. upon the persons named on the attached service list by U.S. first-class mail, postage prepaid, in accordance with the Department's regulations.

John E. Gillick

Washington, D.C. September 20, 2002

#### **Service List**

Ms. Delores King Fitness Division U.S. Department of Transportation 400 Seventh Street, S.W. Washington, D.C. 20590 Mr. Dennis M. Murphy Principal Operations Inspector Federal Aviation Administration Flight Standards District Office 7181 Amigo Street, Suite 180 Las Vegas, Nevada 89119

Mr. William Jennings
Executive Director
Orlando International Airport
One Airport Blvd.
Orlando, Florida 32827-4399

Mr. Kenneth M. Austin Director of Aviation Aviation Department City of Tallahassee 3300 Capital Circle, S.W., Suite #1 Tallahassee, Florida 32310

Executive Director Savannah Airport Commission 400 Airways Avenue Savannah, GA 31408-8000 Mr. Robert M. Ball Executive Director Southwest Florida International Airport Suite 8671 Chamberlain Parkway Ft. Myers, Florida 33913

Airport Director St. Petersburg-Clearwater Int'l Airport 14700 Terminal Blvd. Suite 221 Clearwater, FL 33762 Mr. Peter Horton Executive Director Key West Int'l Airport 3491 S. Roosevelt Blvd. Key West, Florida 33040-5260

Mr. Gary J. Dellapa Director Miami International Airport P.O. Box 59-2075 AMF Miami, Florida 33159



# STATE OF NEW JERSEY DEPARTMENT OF THE TREASURY DIVISION OF TAXATION PO BOX 245 TRENTON, N.J. 08695-0245

August 29, 2002

JOHN E. McCORMAC, C. P. A. STATE TREASURER

Mr. Michael Holtzapple 10901 Brighton Bay N.E. Apt. 3112 St. Petersburg, Fla. 33716

JAMES E. McGREEVEY

Re: Holtzapple, Michael

A Responsible Person Of: Airmark Aviation Inc.

ID# 330-313-193/000 DJ# 128,533-99

Dear Mr. Holtzapple:

We have received sufficient information to cancel the above referenced Judgment(s).

Cancellation of Judgment will be prepared and forwarded to the Clerk of the Superior Court of the State of New Jersey.

You may use this letter as an interim authority until such time as formal cancellation(s) can be filed.

Very truly yours.

Thomas Lynch

Attorney General Referral Section

### Tommy Barraza 6735 Cherry Grove Circle Orlando, Florida 32809 321-231-3679

#### Flight Time:

Total Time	2000	Turbine	1450
Multi Engine	1550	Single Engine	450
PIC	1000	SIC	1000
Instrument	800	X-Country	1600

#### Ratings:

Airline Transport Pilot Embraer 120 – Jetstream 31/32 Type Ratings First Class Medical Radio Operator Permit

#### Work Experience:

Discover Air, Inc.

May 1999 - September 2000

First Officer EMB120 - JS31/32

Assistant Chief Pilot – Company Ground Instructor teaching Basic Indoctrination, Aircraft Specific, Extended Over Water Operations, and Ground Security Coordinator ground schools. (All ground school have been observed by POI.)

October 2000 - Present

Captain EMB-120 - JS31/32

Chief Pilot

Authorized company Flight and Ground Instructor.

Authorized company Ground Instructor teaching Basic Indoctrination, Aircraft Specific, Extended Over Water Operations, and Ground Security Coordinator ground schools. (All ground school have been observed by POI.)

Airline Training Academy, Inc.

January 2000 - January 2001

Instructor Pilot

Training all pre-hire ASA, American Eagle and Trans-State pilots in simulators B707, B737, & B767 (EFIS) at Pan-Am flight Academy simulators in Miami-Fl.

#### **American Airlines**

December 1997 – May 1998 Customer Service Lead Agent Trained in Sabre system used by IATA and customer service areas. Security Training accomplished for Miami International Airport.

#### **Education and Military Experience:**

Chile Air force Academy (South America)

1995-1997

Cadet in Officer training, obtained High School graduation and participated in Boot Camps, Combat Training and Leadership classes.

# Sunrise Airlines, Inc.

# **DOT Application Questionnaire**

Note: This questionnaire will be submitted to the DOT. Please answer all questions, with a more detailed explanation where requested, sign and date the form and return it to John E. Gillick for collection. Please indicate if you desire any part of your response to be kept confidential.

1.	Please state your name and residence address:
	Tommy BARRAZA
	6735 Cherry Grove Circle
	Orlanso, Fl 32809
2.	Please state your title or position with Florida Air Holdings, Inc.:
	Chief Pilot - Discover Air Inc.
3.	Number and type of shares of Florida Air Holdings, Inc. stock owned or to be acquired:
	None.
4.	Current position, business address and telephone:
	Chief Pilot
	5858 S. Semoran Blub.
	Orlando, FL 32822
5.	Are you a citizen of the United States? Yes No
5.	If you are not a U.S. citizen, please indicate nationality and current immigration status:

7.	Are you currently an officer, director or major shareholder (10 percent or more of the total stock), or do you have any other significant interest in any other carrier, foreign air carrier, common carrier, person substantially engaged in the business of aeronautics, or person whose principal business is the ownership or control of any such transportation or aeronautical activity?
	Yes No
8.	Are you the subject of any pending legal action or outstanding judgment involving a claim in excess of \$5,000?
	YesNo
	(If your answer is "yes", please provide date and amount of each judgment and name of each judgment creditor in the space provided in Attachment A).
9.	Are you the subject of any pending legal action or outstanding judgment involving a claim of less than \$5,000?
	Yes No
	(If your answer is "yes", describe each complaint and indicate the current status or final disposition of each complaint in Attachment A).
10.	Have you ever been the subject of a formal complaint regarding compliance with the Federal Aviation Act of 1958, or any order, rule, regulation or other requirement issued pursuant to the Act, during the past five (5) years?
	Yes No
	(If "yes", describe each complaint and indicate the current status or final disposition of each complaint in Attachment A).
11.	Have you ever been found guilty of any violations of the Federal Aviation Act, or any order, rules or regulations issued under the Act, during the past ten (10) years?
	Yes No
	(If "yes", please describe and indicate disposition or current status of each proceeding in Attachment A).

12.	Have you ever been the subject of an action taken by the Federal Aviation Administration (FAA) involving administrative action, civil penalties, or injunctive relief, seizure of aircraft, certificate action or criminal penalties, during the past ten (10) years?
	YesNo
	(If "yes", please describe and indicate disposition or current status of each proceeding in Attachment A).
13.	Have you ever been charged with any unfair or deceptive or anti-competitive business practices, or any fraud, felony or antitrust violation, during the past ten (10) years?
	Yes No
	(If "yes", please describe and indicate disposition or current status of each proceeding in Attachment A).
14.	Have you ever been the subject of a consumer complaint proceeding during the past three (3) years?
	Yes No
	(If "yes", please describe and indicate status in Attachment A).
	Signature O9 04 02.  Date
	Tommy BARRAZA Print Name



September 13, 2002

U. S. Department of Transportation

This letter is to verify that as of September 3, 2002, I reported to work full-time at my relocated office in Orlando, Florida. I intend to continue employment with Sunrise Airlines, Inc. working at the corporate offices located at 5858 S. Semoran Blvd, Orlando, FL.

Sincerely,

Craig Sanderson Director of Operations



09/13/2002

U.S. Dept. of Transportation

This letter is to verify that as of September 3, 2002, I reported to work full-time at my relocated office in Sanford, Florida. I intend to continue my employment with Sunrise Airlines, Inc. working at the maintenance facilities located at 1604 Hanger Road #333 Sanford, FL.

Sincerely,

Larry Martin

Director of Maintenance Sunrise Airlines, Inc.



09/13/2002

U.S. Dept. of Transportation

This letter is to verify that as of September 3, 2002, I reported to work full-time at my relocated office in Sanford, Florida. I intend to continue my employment with Sunrise Airlines, Inc. working at the maintenance facilities located at 1604 Hanger Road #333 Sanford, FL.

Sincerely,

Bret Richards Chief Inspector

Sunrise Airlines, Inc.

Sunrise Airlines, Inc.
Pre-Operating Expenses
For the Nine Months Ended July 31, 2002

# Expenses

Salaries & Related	\$ 1,383,131
Aircraft Insurance	145,547
Fuel	44,002
Maintenance & Reserves	152,788
Training	22,024
Office & Hangar Rent	118,062
Communications	42,322
Travel & Meeting Expenses	24,454
Promotion & Advertising	62,871
Interest Expense	34,279
Other	115,575
Total Expenses	2,145,055

The \$1,000,000 is in a bank account in the name of Florida Air Holdings, Inc. It is being held in that account pending transfer to Sunrise Airlines.

Sunrise Airlines, Inc. Balance Sheet As of July 31, 2002

# ASSETS

Cash	\$	17,050
Inventory		363,269
Furniture & equipment- net of depreciation		78,771
Goodwill		1,500,000
Other assets		155,170
TOTAL ASSETS	\$	2,114,260
LIABILITIES		
Accounts payable & accrued expenses	\$	371,283
Notes payable	•	1,432,005
•		
TOTAL LIABILITIES		1,803,288
STOCKHOLDERS' EQUITY		
Invested equity		2,000,000
Retained deficit		(1,689,028)
TOTAL STOCKHOLDERS' EQUITY		310,972
TOTAL LIABILITIES &		
STOCKHOLDERS' EQUITY	\$	2,114,260

# **SunTrust Bank Statement**

Confidential Treatment Requested.

# **Affidavit of Financial Resources**

Confidential Treatment Requested.

Responses to Request for Additional Information In Part B of the Department's August 30, 2002 Letter

Confidential Treatment Requested

# Discover Air, Inc. Income Statement

Confidential Treatment Requested

Sunrise Airlines, Inc. Forecasted Pre Scheduled Cash Required

Charter Revenues	\$	<u>Aug</u> 110,000	\$ <u>Sep</u> 132,000	\$ <u>Total</u> 242,000
Expenses				
Payroll & Benefits		78,000	78,000	156,000
Fuel		17,500	21,000	38,500
Maintenance		16,000	19,200	35,200
Insurance - Aircraft		57,000	57,000	114,000
Insurance - Other		5,500	5,500	11,000
Building Rent		6,000	6,000	12,000
Hangar Rent		3,500	3,500	7,000
Telephone		2,000	2,000	4,000
Supplies		200	200	400
Utilities		400	400	800
Dues & Subscriptions		1,000	1,000	2,000
Ground Services		23,333	28,000	51,333
Marketing		10,000	10,000	20,000
Alllocation of Corporate Overhead		20,000	20,000	40,000
Interest Expense		16,400	16,400	32,800
Total Expenses		256,833	268,200	525,033
Income (Loss)		(146,833)	(136,200)	(283,033)
Aircraft Repairs		59,000	59,000	118,000
Airport Deposits			59,800	59,800
Accounts & Notes Payable			388,685	388,685
Total Pre Scheduled Cash Required		205,833	\$ 643,685	\$ 849,518
Charter Hours		100	120	220